

- ★ Employee-owners at ESCA Companies in Wisconsin: 3,640+
- ★ Companies Headquartered in Wisconsin (5): Bock Water Heaters (HQ: Madison) Hatco Corporation (HQ: Milwaukee) OwnersEdge (HQ: Brookfield) Paper Machinery Corporation (HQ: Milwaukee) Sentry Equipment Corporation (HQ: Oconomowoc)
- ★ Companies with locations in Wisconsin (30): AE2S Amsted Industries Applied Research Associates AVI Systems, Inc. Black & Veatch Border States Electric Burns & McDonnell CCMSI Columbia Forest Products Dakota Supply Group Dexter Apache Holdings Essential Ingredients, Inc. Ferrellgas FORCE America H2I Group HDR HNTB Holden Industries Houchens Integration Innovation, Inc. Jasper Engines & Transmissions Media Loft Morton Buildings, Inc. Novaspect Holdings S&C Electric Company Salem Fabrication Technologies Group Scot Forge Co. SCS Engineers Wright Service Corp. Xtek
- ★ ESCA companies located in Wisconsin cover a broad range of industries from aerospace engineering and manufacturing to design and wholesale to telecommunication and transportation.
- ★ ESCA is the only organization that speaks exclusively for the interests of over 170 S Corporation ESOP Companies with approximately 205,000 employee-owners across the nation.

Facts about S ESOPs...

- ✓ While nearly 46% of working Americans do not have access to an employer-sponsored retirement savings plan, all S corporation ESOP participants do have a plan, and that plan is wholly funded by their companies.
- ✓ More than 55% of Americans over the age of 55 have no retirement savings. Meanwhile, S ESOPs are powerful savings vehicles:
 - Retirement *account balances are meaningfully higher* than the average 401(k).
 - ■Distributions to participants totaled nearly \$38 billion from 2002-2014.
 - ■Today, workers are seeing **\$14** billion in new savings each year.
- ✓ By increasing capital ownership, **ESOPs reduce wealth inequality** and do not have the effect of trading employee ownership for wages.
- ✓ S ESOPs in particular lead to greater firm longevity and higher wages, wage growth, job stability, retirement plan contributions, employment, and sales.
- ✓ From 2002-2012, S ESOPs outperformed the S&P 500 by 62% percent in terms of total return per participant and net assets in S ESOP accounts increased over 300%.
- ✓ S ESOPs have strikingly fewer loan defaults than other businesses: on average, an unusually low o.2 percent annually.
- ✓ On net, *employment among S ESOP firms increased over 60%* from 2001-2011 as compared to zero job growth in the private sector, and S ESOP companies weathered the economic storms better than their non-ESOP counterparts in *job creation and preservation*.
- ✓ Every year S ESOPs' higher productivity, profitability, job stability and job growth generate a collective **\$19** billion in economic value that otherwise would not exist.