

West Virginia

- ★Employee-owners at ESCA Companies in West Virginia: 600+
- **★Companies with locations in West Virginia (9):** Amsted Industries Black & Veatch Columbia Forest Products EA Engineering Ferrellgas HDR, Inc. HNTB Houchens Lewis Tree Service Mott Corporation Wright Service Corp.
- ★ESCA companies located in West Virginia cover a broad range of industries from construction and engineering to design to energy and forest products.
- ★ESCA is the only organization that speaks exclusively for the interests of over 170 S Corporation ESOP Companies with approximately 205,00 employee-

Facts about S ESOPs...

- ✓ While nearly 46% of working Americans do not have access to an employer-sponsored retirement savings plan, all S corporation ESOP participants do have a plan, and that plan is wholly funded by their companies.
- ✓ More than 55% of Americans over the age of 55 have no retirement savings. Meanwhile, S ESOPs are powerful savings vehicles:
 - Retirement *account balances are meaningfully higher* than the average 401(k).
 - **Distributions to participants totaled nearly \$38 billion** from 2002-2014.
 - ■Today, workers are seeing **\$14** billion in new savings each year.
- ✓ By increasing capital ownership, **ESOPs reduce wealth inequality** and do not have the effect of trading employee ownership for wages.
- ✓ S ESOPs in particular lead to greater firm longevity and higher wages, wage growth, job stability, retirement plan contributions, employment, and sales.
- ✓ From 2002-2012, S ESOPs outperformed the S&P 500 by 62% percent in terms of total return per participant and net assets in S ESOP accounts increased over 300%.
- ✓ S ESOPs have strikingly fewer loan defaults than other businesses: on average, an unusually low o.2 percent annually.
- ✓ On net, *employment among S ESOP firms increased over 60%* from 2001-2011 as compared to zero job growth in the private sector, and S ESOP companies weathered the economic storms better than their non-ESOP counterparts in *job creation and preservation*.
- ✓ Every year S ESOPs' higher productivity, profitability, job stability and job growth generate a collective \$19 billion in economic value that otherwise would not exist.