



EMPLOYEE-OWNED S CORPORATIONS OF AMERICA

## New Jersey

- ★ **Employee-owners at ESCA Companies in New Jersey: 7,500+**
- ★ **Company Headquartered in New Jersey (2):** Mathematica Policy Research (HQ: Princeton) • Railroad Construction Company, Inc. (HQ: Paterson)
- ★ **Companies with locations in New Jersey (26):** Applied Research Associates • Black & Veatch • Burns & McDonnell Engineering • Butler/Till • CCMCI • Consigli • EA Engineering, Inc. • Essential Ingredients, Inc. • Ferrellgas • HDR, Inc. • HISCO • HNTB • Houchens • Jasper Engines & Transmissions • JRM Construction Management • Integration Innovation, Inc. • Lewis Tree Service • MMC Corp • Morton Buildings, Inc. • Mott Corporation • National Van Lines • Parksite • Pinnacle Solutions • SCS Engineers • Urschel Laboratories, Inc. • Wawa, Inc.
- ★ ESCA companies located in New Jersey cover a broad range of industries from architecture and planning to defense and space to design and retail.
- ★ ESCA is the only organization that speaks exclusively for the interests of over 170 S Corporation ESOP Companies with approximately 205,000 employee-owners across the nation.

## Facts about S ESOPs...

- ✓ While nearly 46% of working Americans do not have access to an employer-sponsored retirement savings plan, ***all S corporation ESOP participants do have a plan***, and that plan is ***wholly funded by their companies***.
- ✓ More than 55% of Americans over the age of 55 have no retirement savings. Meanwhile, S ESOPs are powerful savings vehicles:
  - Retirement ***account balances are meaningfully higher*** than the average 401(k).
  - ***Distributions to participants totaled nearly \$38 billion*** from 2002-2014.
  - Today, workers are seeing ***\$14 billion in new savings*** each year.
- ✓ By increasing capital ownership, **ESOPs reduce wealth inequality** and do not have the effect of trading employee ownership for wages.
- ✓ S ESOPs in particular lead to **greater firm longevity and higher wages, wage growth, job stability, retirement plan contributions, employment, and sales**.
- ✓ From 2002-2012, ***S ESOPs outperformed the S&P 500 by 62% percent*** in terms of total return per participant and ***net assets in S ESOP accounts increased over 300%***.
- ✓ S ESOPs have strikingly fewer loan defaults than other businesses: **on average, an unusually low 0.2 percent annually**.
- ✓ On net, ***employment among S ESOP firms increased over 60%*** from 2001-2011 as compared to zero job growth in the private sector, and S ESOP companies weathered the economic storms better than their non-ESOP counterparts in ***job creation and preservation***.
- ✓ Every year S ESOPs' higher productivity, profitability, job stability and job growth generate a collective ***\$19 billion in economic value that otherwise would not exist***.