

EMPLOYEE-OWNED S CORPORATIONS OF AMERICA



- * Employee-owners at ESCA Companies in Maryland: 2,440+
- * Companies headquartered in Maryland (1): EA Engineering, Inc. (HQ: Hunt Valley)
- Companies with locations in Maryland (25): Amsted Industries Applied Research Associates APT Research • Berkel & Co. Contractors, Inc. • Black & Veatch • Burns & McDonnell • Consigli Construction • Ferrellgas • HDR • HNTB • Houchens • Integration Innovation, Inc. • Jasper Engines & Transmissions • Lewis Tree Service • Mathematica, Inc. • Modern Technology Solutions, Inc. • Parksite, Inc. • Rosendin • S&C Electric Company • SCS Engineers • SmithBucklin Corporation • Sonalysts • Torch Technologies • Wawa • Wright Service Corp.
- ★ ESCA companies located in Maryland cover a broad range of industries from manufacturing and engineering to utilities and energy to travel and tourism.
- ★ ESCA is the only organization that speaks exclusively for the interests of over 170 S Corporation ESOP Companies with approximately 205,000 employee-owners across the nation.

Facts about S ESOPs...

- ✓ While nearly 46% of working Americans do not have access to an employer-sponsored retirement savings plan, all S corporation ESOP participants do have a plan, and that plan is wholly funded by their companies.
- ✓ More than 55% of Americans over the age of 55 have no retirement savings. Meanwhile, S ESOPs are powerful savings vehicles:
 - Retirement *account balances are meaningfully higher* than the average 401(k).
 - Distributions to participants totaled nearly \$38 billion from 2002-2014.
 - Today, workers are seeing \$14 billion in new savings each year.
- ✓ By increasing capital ownership, ESOPs reduce wealth inequality and do not have the effect of trading employee ownership for wages.
- ✓ S ESOPs in particular lead to greater firm longevity and higher wages, wage growth, job stability, retirement plan contributions, employment, and sales.
- ✓ From 2002-2012, S ESOPs outperformed the S&P 500 by 62% percent in terms of total return per participant and net assets in S ESOP accounts increased over 300%.
- ✓ S ESOPs have strikingly fewer loan defaults than other businesses: on average, an unusually low o.2 percent annually.
- On net, employment among S ESOP firms increased over 60% from 2001-2011 as compared to zero job growth in the private sector, and S ESOP companies weathered the economic storms better than their non-ESOP counterparts in job creation and preservation.
- Every year S ESOPs' higher productivity, profitability, job stability and job growth generate a collective \$19 billion in economic value that otherwise would not exist.