

- ★ Employee-owners at ESCA Companies in Florida: 9,120+
- ★ Companies Headquartered in Florida (1): Logistic Services International, Inc. (HQ: Jacksonville)
- ★ Companies with locations in Florida (47): Applied Research Associates APT Research Austin Industries AWC, Inc. Berkel & Co. Contractors Black & Veatch Burns & McDonnell CCMSI Cisco-Eagle Consigli EA Engineering Essential Ingredients, Inc. Ferrellgas Garland Industries, Inc. Garney Companies GreatBanc Trust Company H2I Group HDR, Inc. HISCO HNTB Holden Industries, Inc. Houchens Integration Innovation, Inc. Jasper Engines & Transmissions KLJ Lewis Tree Service Mangan, Inc. Modern Technology Solutions, Inc. Morton Buildings, Inc. Parksite, Inc. PBI Gordon Performance Contracting Group Pinnacle Solutions Proponent Radiance Technologies S&C Electric Company Salem Fabrication Technologies Group Sammons Enterprises, Inc. Schweitzer Engineering Laboratories SCS Engineers Sentry Equipment Sonalysts Taylor Guitars Torch Technologies Volkert Wawa Wright Service Corp.
- ★ ESCA companies located in Florida cover a broad range of industries from aerospace, defense and space to industrial automation and engineering to design.
- ★ ESCA is the only organization that speaks exclusively for the interests of over 170 S Corporation ESOP Companies with approximately 205,000 employee-owners across the nation.

Facts about S ESOPs...

- ✓ While nearly 46% of working Americans do not have access to an employer-sponsored retirement savings plan, all S corporation ESOP participants do have a plan, and that plan is wholly funded by their companies.
- ✓ More than 55% of Americans over the age of 55 have no retirement savings. Meanwhile, S ESOPs are powerful savings vehicles:
 - Retirement *account balances are meaningfully higher* than the average 401(k).
 - Distributions to participants totaled nearly \$38 billion from 2002-2014.
 - ■Today, workers are seeing **\$14** billion in new savings each year.
- ✓ By increasing capital ownership, **ESOPs reduce wealth inequality** and do not have the effect of trading employee ownership for wages.
- ✓ S ESOPs in particular lead to greater firm longevity and higher wages, wage growth, job stability, retirement plan contributions, employment, and sales.
- ✓ From 2002-2012, S ESOPs outperformed the S&P 500 by 62% percent in terms of total return per participant and net assets in S ESOP accounts increased over 300%.
- ✓ S ESOPs have strikingly fewer loan defaults than other businesses: on average, an unusually low o.2 percent annually.
- ✓ On net, *employment among S ESOP firms increased over 60%* from 2001-2011 as compared to zero job growth in the private sector, and S ESOP companies weathered the economic storms better than their non-ESOP counterparts in *job creation and preservation*.
- ✓ Every year S ESOPs' higher productivity, profitability, job stability and job growth generate a collective **\$19** *billion in economic value that otherwise would not exist.*