



THE AMERICAN DREAM AT WORK

North Dakota

- ★ **Employee-owners at ESCA Companies in North Dakota:** 1,245+
- ★ **Companies Headquartered in North Dakota (3):** Border States Electric (HQ: Fargo) • Centrol, Inc. (HQ: Minnesota) • Moore Engineering (HQ: West Fargo)
- ★ **Companies with locations in North Dakota (15):** American Systems • APi Group • AVI Systems, Inc. • Barlett & West • Black & Veatch • Ferrellgas • FORCE America • Garney Construction • HDR • Inland Truck Parts Company • KeHE Distributors, Inc. • Pacific Steel & Recycling • Sammons Enterprises, Inc. • Travel and Transport, Inc. • Walman Optical
- ★ ESCA companies located in North Dakota cover a broad range of industries, from construction firms and electric companies, to professional portrait companies.
- ★ ESCA is the only organization that speaks exclusively for the interests of over 150 S Corporation ESOP Companies with over 190,000 employee-owners across the nation.

Facts about S ESOPs...

- ✓ While nearly 46% of working Americans do not have access to an employer-sponsored retirement savings plan, **all S corporation ESOP participants do have a plan**, and that plan is **wholly funded by their companies**.
- ✓ More than 55% of Americans over the age of 55 have no retirement savings. Meanwhile, S ESOPs are powerful savings vehicles:
 - Retirement **account balances are meaningfully higher** than the average 401(k).
 - **Distributions to participants totaled nearly \$30 billion** from 2002-2012.
 - Today, workers are seeing **\$14 billion in new savings** each year.
- ✓ From 2002-2012, **S ESOPs outperformed the S&P 500 by 62% percent** in terms of total return per participant and **net assets in S ESOP accounts increased over 300%**.
- ✓ S ESOPs have strikingly fewer loan defaults than other businesses: **on average, an unusually low 0.2 percent annually**.
- ✓ On net, **employment among S ESOP firms increased over 60%** from 2001-2011 as compared to zero job growth in the private sector, and S ESOP companies weathered the economic storms better than their non-ESOP counterparts in **job creation and preservation**.
- ✓ By 2012, the number of participants in S ESOPs was at a historic high of **over 600,000 people**, having increased by 165% since 2002.
- ✓ Every year S ESOPs' higher productivity, profitability, job stability and job growth generate a collective **\$19 billion in economic value that otherwise would not exist**.